

This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to the U.S. Department of the Treasury. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to the U.S. Department of the Treasury must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 45th day following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: July 2014

Tennessee		
HFA Performance Data Reporting- Program Perf	ormance	
Hardest Hit Fund Program	Office	
Haidest Hit Fullu Flogialii		1
	QTD	Cumulative
Program Intake/Evaluation		
Approved		
Number of Borrowers Receiving Assistance	637	7211
% of Total Number of Applications	79.43%	78.33%
Denied		
Number of Borrowers Denied	110	1293
% of Total Number of Applications	13.72%	14.05%
Withdrawn		
Number of Borrowers Withdrawn	35	682
% of Total Number of Applications	4.36%	7.41%
In Process		
Number of Borrowers In Process		N/A
% of Total Number of Applications	2.49%	N/A
Total		
Total Number of Borrowers Applied	802	9206
Number of Borrowers Participating in Other HFA HHF Programs or		
Program Components	0	0
Program Characteristics		
General Characteristics		
Median 1st Lien Housing Payment Before Assistance	771.88	818.97
Median 1st Lien Housing Payment After Assistance	0	0
Median 2nd Lien Housing Payment Before Assistance	0	0
Median 2nd Lien Housing Payment After Assistance	N/A	N/A
Median 1st Lien UPB Before Program Entry	85109.98	
Median 1st Lien UPB After Program Entry	N/A	N/A
Median 2nd Lien UPB Before Program Entry	0	, and the second
Median 2nd Lien UPB After Program Entry	N/A	N/A
Median Principal Forgiveness ¹	0	0
Median Length of Time Borrower Receives Assistance	N/A	11
Median Assistance Amount	2682.995	17131.02
Assistance Characteristics		
Assistance Provided to Date	15517334.8	123512915.1
Total Lender/Servicer Assistance Amount	N/A	N/A
Borrowers Receiving Lender/Servicer Match (%)	N/A	N/A
Median Lender/Servicer Assistance per Borrower	N/A	N/A
Other Characteristics		
Median Length of Time from Initial Request to Assistance Granted	97	120
Current		
Number	164	
%	25.75%	28.79%
Delinquent (30+)		
Number	27	487
%	4.24%	6.75%
Delinquent (60+)		
Number	67	
%	10.52%	8.54%
Delinquent (90+)		1
Number	379	
%	59.50%	55.91%

	Tennessee		
	HFA Performance Data Reporting- Program Perform Hardest Hit Fund Program	nance	
		QTD	Cumulative
Program (Dutcomes		
	Borrowers No Longer in the HHF Program (Program Completion/Transition		
	or Alternative Outcomes) ^a	528	346
Alternativ	e Outcomes		
	Foreclosure Sale ^b		
	Number	22	12
	%	4.17%	3.619
	Cancelled ^c		
	Number	75	26
	%	14.20%	7.539
	Deed in Lieu		
	Number	0	
	%	0.00%	0.099
	Short Sale		
	Number	3	1
	%	0.57%	0.439
rogram (Completion/ Transition		
	Loan Modification Program		
	Number	0	
	%	0.00%	0.00
	Re-employed/ Regain Appropriate Employment Level ^d		
	Number	72	37
	%	13.64%	10.83
	Reinstatement/Current/Payoff ^e		
	Number	356	268
	%	67.42%	77.51
	Short Sale	9111-75	
	Number	N/A	N/A
	%		N/A
	Deed in Lieu		
	Number	N/A	N/A
	%	N/A	N/A
	Other - Borrower Still Owns Home		
	Number	0	
	%	0.00%	0.00
lomeowr	ership Retention ²		
	Six Months Number	N/A	598
	Six Months %	N/A	99.50
	Twelve Months Number	N/A	441
	Twelve Months %	N/A	96.00
	Twenty-four Months Number	N/A	209
	Twenty-four Months %	N/A	93.77
	Unreachable Number	N/A	
	Unreachable %	N/A	0.00
Includes s	econd mortgage settlement		

^a For the reasons explained below, the current cumulative number of borrowers no longer in the HHF program is 475 borrowers less than the number reported in the previous quarter.

^b One borrower was reported as "foreclosed," but the foreclosure sale was cancelled by attorney. 2 borrowers were reported as foreclosed in the previous quarter, but their foreclosure sale happened in the third quarter. Therefore, Q3_2014 cumulative is different than the some of previous quarter cumulative and the Q3 current quarter.

Tennessee		
HFA Performance Data Reporting- Program Performance Hardest Hit Fund Program		
	QTD	Cumulative

^c For some of the loans that were reported as cancelled in the previous quarters due to "no response" from the borrower, the decision was reversed when borrower/counselor provided required documentation later.

^d One borrower was reported as "regained employment" in the previous quarter by mistake.

^e The current cumulative number is 442 borrowers less than the sum of current quarter and last quarter's cumulative because of the files that were reworked due to payment changes, payment refunds, and/or interruptions to payments due to bankruptcy, HAMP mods and DOJ.

		Data Dictionary Data Reporting- Borrower Characteristics
		Are To Be Reported In Aggregate For All Programs:
ower Count	i i i i i i i i i i i i i i i i i i i	
Number of Liv	nique Porrowere Possiving Assistance	Total number of <i>unique</i> borrowers having received some form of assistance under any one of the HFA's programs. The number of borrowers represented in the other "Borrower Characteristics" fields should foot to this number.
	nique Borrowers Receiving Assistance	Total number of <i>unique</i> borrowers <i>not</i> receiving assistance under any of the programs and n withdrawn
Number of of	ilque Bollowers Dellieu Assistance	Total number of <i>unique</i> borrowers who <i>do not</i> receive assistance under any program becaus of voluntary withdrawal after approval or failure to complete application despite attempts by the
Number of Ur	nique Borrowers Withdrawn from Program	HFA
Number of Ur	nique Borrowers in Process	Total number of <i>unique</i> borrowers who have not been decisioned for any program and are pending review. This should be reported in the QTD column only. Total number of <i>unique</i> borrowers. This should be the total of the four above fields (using the
	r of Unique Applicants	QTD column for in process borrowers).
	nce Provided to Date	Total amount of assistance disbursed to the lender/servicer on behalf of the borrower.
Total Spent of	n Administrative Support, Outreach, and Counse	eling Total amount spent on administrative expenses to support the program(s).
All Categories		At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand.
come as Percent	t of Area Median Income (AMI)	
All Categories		At the time of assistance, borrower's annual income as a percentage of area median income.
All Categories	S	Number of aggregate borrowers assisted in each county listed
age Disclosure	Act (HMDA)	Borrower
Race All Categories		All totals for the aggregate number of borrowers assisted.
Ethnicity All Categories		All totals for the aggregate number of borrowers assisted.
Sex		
All Categories)	All totals for the aggregate number of borrowers assisted. Co-Borrower
Race All Categories	5	All totals for the aggregate number of borrowers assisted.
Ethnicity All Categories	3	All totals for the aggregate number of borrowers assisted.
Sex All Categories		All totals for the aggregate number of borrowers assisted.
All Categories to Value Ratio		All totals for the aggregate number of borrowers assisted.
All Categories		Market loan to value ratio calculated using the unpaid principal balance at the time of assistar divided by the most current valuation at the time of assistance.
	Value Ratio (CLTV)	Market combined loan to value ratio calculated using the unpaid principal balance for all first a
		junior liens at the time of assistance divided by the most current valuation at the time of
All Categories Status (%)	3	assistance.
All Categories	3	Delinquency status at the time of assistance.
All Categories		Household size at the time of assistance.
		Data Reporting- Program Performance s Are To Be Reported In Aggregate For All Programs
ake/Evaluation		33.3
Approved Number of Bo	prrowers Receiving Assistance	The total number of borrowers receiving assistance for the specific program
	umber of Applications	Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program.
Denied Denied	Tiber of Applications	
	orrowers Denied	The total number of borrowers denied for assistance for the specific program. A borrower that has provided the necessary information for consideration for program assistance, but is not approved for this assistance.
Number of Bo	TOWOIO Defined	Total number of borrowers denied for assistance for the specific program divided by the total
Number of Bo	mbor of Applications	
	umber of Applications	number of borrowers who have applied for the specific program.
% of Total Nu Withdrawn		The total number of borrowers withdrawn from the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the
% of Total Nu Withdrawn Number of Bo	prrowers Withdrawn	The total number of borrowers withdrawn from the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of
% of Total Nu Withdrawn Number of Bo		The total number of borrowers withdrawn from the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application.
% of Total Nu Withdrawn Number of Bo % of Total Nu	prrowers Withdrawn	The total number of borrowers withdrawn from the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers who have applied for assistance from the specific program tha
% of Total Nu Withdrawn Number of Bo % of Total Nu In Process	prrowers Withdrawn	The total number of borrowers withdrawn from the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers who have applied for assistance from the specific program tha have not been decisioned and are pending review. This should be reported in the QTD colun only.
% of Total Nu Withdrawn Number of Bo % of Total Nu In Process Number of Bo	orrowers Withdrawn umber of Applications orrowers In Process	The total number of borrowers withdrawn from the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers who have applied for assistance from the specific program that have not been decisioned and are pending review. This should be reported in the QTD colur only. Total number of borrowers who have applied for assistance from the specific program that ha not been decisioned and are pending review divided by the total number of borrowers who have
% of Total Nu Withdrawn Number of Bo % of Total Nu In Process Number of Bo	orrowers Withdrawn Imber of Applications	The total number of borrowers withdrawn from the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers who have applied for assistance from the specific program tha have not been decisioned and are pending review. This should be reported in the QTD colur only. Total number of borrowers who have applied for assistance from the specific program that ha not been decisioned and are pending review divided by the total number of borrowers who has applied for the specific program.
% of Total Nu Withdrawn Number of Bo % of Total Nu In Process Number of Bo % of Total Nu Total Total Number	orrowers Withdrawn umber of Applications orrowers In Process	The total number of borrowers withdrawn from the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers who have applied for assistance from the specific program tha have not been decisioned and are pending review. This should be reported in the QTD colun only. Total number of borrowers who have applied for assistance from the specific program that ha not been decisioned and are pending review divided by the total number of borrowers who has applied for the specific program.

Program Cha		
General Cha	actor routes	Median first lien housing payment paid by homeowner for all approved applicants prior to
	Median 1st Lien Housing Payment Before Assistance	receiving assistance. In other words, the median contractual borrower payment on their first lien before receiving assistance.
	Median 1st Lien Housing Payment After Assistance	Median first lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual first lien payment less HFA contribution.
	Median 2nd Lien Housing Payment Before Assistance	Median second lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their second lien before receiving assistance.
	Median 2nd Lien Housing Payment After Assistance	Median second lien housing payment <i>paid by homeowner</i> for after receiving assistance. In other words, the median contractual second lien payment less HFA contribution.
	Median 1st Lien UPB Before Program Entry	Median principal balance of all applicants approved for assistance prior to receiving assistance.
	Median 1st Lien UPB After Program Entry	Median principal balance of all applicants approved for assistance after receiving assistance.
	Median 2nd Lien UPB Before Program Entry	Median second lien principal balance of all applicants approved for assistance prior to receiving assistance. Median second lien principal balance of all applicants approved for assistance after receiving
	Median 2nd Lien UPB After Program Entry	assistance. Median amount of principal reduction granted, including the amount (\$) provided by the HFA on
	Median Principal Forgiveness	behalf of the borrower and the amount (\$) provided by the lender/servicer. This should only include extinguished fees in the event that those fees have been capitalized. *Includes second lien extinguishment.
	Median Length of Time Borrower Receives Assistance	Median length of time a borrower receives on-going assistance (e.g., unemployment programs). Please report in months (round up to closest integer). This only need be reported in the cumulative column.
	Median Assistance Amount	Cumulative median amount of assistance (\$) disbursed to the lender/servicer on behalf of the borrower.
Assistance C	Characteristics	
	Assistance Provided	Total amount of aggregate assistance provided by the HFA (does not include lender matching assistance or borrower partial payments).
	Total Lender/Servicer Assistance Amount	Total amount of aggregate assistance provided by the lenders / servicers (does not include HFA assistance). Lender waiving fees and / or forbearance does not count towards lender / servicer assistance.
	Borrowers Receiving Lender/Servicer Match (%)	Percent of borrowers receiving lender/servicer match out of the total number of assisted borrowers.
Oth Oh	Median Lender/Servicer Assistance per Borrower	Median lender/servicer matching amount (for borrowers receiving matching).
Other Charac	cteristics	Median length of time from initial contact with borrower (general eligibility determination) to
	Median Length of Time from Initial Request to Assistance Granted	
I	Current	
	Current Number	Number of borrowers current at the time assistance is received.
		Percent of current borrowers divided by the total number of approved applicants.
	Number %	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received.
	Number % Delinquent (30+) Number	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance
	Number % Delinquent (30+) Number	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received.
	Number % Delinquent (30+) Number % Delinquent (60+) Number	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance
	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+)	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants.
	Number % Delinquent (30+) Number % Delinquent (60+) Number	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the
Program Out	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Comes	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received. Percent of 90+ days delinquent borrowers divided by the total number of approved applicants.
	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Berrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome)	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received.
Program Out Alternative O	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Scomes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome)	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received. Percent of 90+ days delinquent borrowers divided by the total number of approved applicants.
	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Delinquent (90+) Number % Comes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Dutcomes Foreclosure Sale	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received. Percent of 90+ days delinquent borrowers divided by the total number of approved applicants. Number of borrowers who are not longer in the HFA program and reach an alternative outcome o program completion/transition.
	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Scomes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome)	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received. Percent of 90+ days delinquent borrowers divided by the total number of approved applicants. Number of borrowers who are not longer in the HFA program and reach an alternative outcome o program completion/transition.
	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Comes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Dutcomes Foreclosure Sale Number	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received. Percent of 90+ days delinquent borrowers divided by the total number of approved applicants. Number of borrowers who are not longer in the HFA program and reach an alternative outcome o program completion/transition. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Percent of transitioned borrowers that resulted in foreclosure compared to all borrowers reflected in alternative outcomes and program completion/transition.
	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Comes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Procelosure Sale Number %	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received. Percent of 90+ days delinquent borrowers divided by the total number of approved applicants. Number of borrowers who are not longer in the HFA program and reach an alternative outcome o program completion/transition. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Percent of transitioned borrowers that resulted in foreclosure compared to all borrowers reflected in alternative outcomes and program completion/transition. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition.
	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Comes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Putcomes Foreclosure Sale Number % Cancelled	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received. Percent of 90+ days delinquent borrowers divided by the total number of approved applicants. Number of borrowers who are not longer in the HFA program and reach an alternative outcome o program completion/transition. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Percent of transitioned borrowers that resulted in foreclosure compared to all borrowers reflected in alternative outcomes and program completion/transition. Number of borrowers who were approved and funded, then were disqualified or voluntarily
	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Comes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Dutcomes Foreclosure Sale Number % Cancelled Number	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received. Percent of 90+ days delinquent borrowers divided by the total number of approved applicants. Number of borrowers who are not longer in the HFA program and reach an alternative outcome o program completion/transition. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcomes and program completion/transition. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Percent of transitioned households that were cancelled from the program compared to all borrowers reflected in alternative outcomes and program completion/transition. Number of borrowers transitioned out of the HHF program into a deed in lieu as an alternative outcome of the program.
	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Comes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Poreclosure Sale Number % Cancelled Number % Deed in Lieu Number %	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received. Percent of 90+ days delinquent borrowers divided by the total number of approved applicants. Number of borrowers who are not longer in the HFA program and reach an alternative outcome o program completion/transition. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcomes and program completion/transition. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Percent of transitioned households that were cancelled from the program compared to all borrowers reflected in alternative outcomes and program completion/transition.
	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Comes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Procelosure Sale Number % Cancelled Number % Deed in Lieu Number % Short Sale	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received. Percent of 90+ days delinquent borrowers divided by the total number of approved applicants. Number of borrowers who are not longer in the HFA program and reach an alternative outcome o program completion/transition. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Percent of transitioned borrowers that resulted in foreclosure compared to all borrowers reflected in alternative outcomes and program completion/transition. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Percent of transitioned households that were cancelled from the program compared to all borrowers reflected in alternative outcomes and program completion/transition. Number of borrowers transitioned out of the HHF program into a deed in lieu as an alternative outcome of the program. Percent of transitioned borrowers that resulted in deed in lieu compared to all borrowers reflected in alternative outcomes and program completion/transition.
	Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Comes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Poreclosure Sale Number % Cancelled Number % Deed in Lieu Number %	Percent of current borrowers divided by the total number of approved applicants. Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received. Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received. Percent of 60+ days delinquent but less than 90 Days delinquent borrowers divided by the total number of approved applicants. Number of borrowers 90+ Days delinquent at the time assistance is received. Percent of 90+ days delinquent borrowers divided by the total number of approved applicants. Number of borrowers who are not longer in the HFA program and reach an alternative outcome o program completion/transition. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Percent of transitioned borrowers that resulted in foreclosure compared to all borrowers reflected in alternative outcomes and program completion/transition. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Percent of transitioned households that were cancelled from the program compared to all borrowers reflected in alternative outcomes and program completion/transition. Number of borrowers transitioned out of the HHF program into a deed in lieu as an alternative outcome of the program. Percent of transitioned borrowers that resulted in deed in lieu compared to all borrowers reflected in alternative outcomes and program completion/transition.

Loan Modification Program	
Number	Number of borrowers that transitioned into a loan modification program (such as the Making Home Affordable Program)
	Percent of transitioned borrowers entering a loan modification program compared to all borr
%	reflected in alternative outcomes and program completion/transition.
Re-employed/ Regain Appropriate Employment Lev	el
	Number of borrowers transitioned out of the program due to regaining employment and/or
Number	appropriate levels of employment.
	Percent of transitioned borrowers that resulted in re-employment or regained employment le
%	compared to all borrowers reflected in alternative outcomes and program completion/transit
Reinstatement/Current/Payoff	Number of howeverses transitioned out of the program due to reinstation/hybringing long surron
Number	Number of borrowers transitioned out of the program due to reinstating/bringing loan curren paying off their mortgage loan.
Number	Percent of transitioned borrowers that resulted in reinstatement/current or payoff compared
9/-	borrowers reflected in alternative outcomes and program completion/transition.
Short Sale	borrowers reflected in alternative outcomes and program completion/transition.
onor Jaio	Number of borrowers transitioned out of the HHF program into a short sale as the desired
Number	outcome of the program.
Turnsor	Percent of transitioned borrowers that resulted in short sale compared to all borrowers reflections.
%	alternative outcomes and program completion/transition.
Deed in Lieu	and matric careerines and program completion/transmism
	Number of borrowers transitioned out of the HHF program into a deed in lieu as the desired
Number	outcome of the program.
	Percent of transitioned borrowers that resulted in a deed in lieu compared to all borrowers
%	reflected in alternative outcomes and program completion/transition.
Other - Borrower Still Owns Home	
	Number of borrowers transitioned out of the HHF program not falling into one of the transition
Number	categories above, but still maintaining ownership of the home.
	Percent of transitioned households in this category compared to all borrowers reflected in
%	alternative outcomes and program completion/transition.
nip Retention ¹	
	Number of borrowers assisted by the program in which the borrower retains ownership 6 mg
a	post receipt of initial assistance. (Note: borrowers counted in the 12-mo mark are to be rolle
Six Months	the 6-mo category; the two intervals are not mutually exclusive) Percent of borrowers assisted by the program in which the borrower retains ownership 6 mo
	post receipt of initial assistance divided by the total number of households assisted by the
%	program 6 months prior to reporting period.
/0	1 0 1 01
	Number of borrowers assisted by the program in which borrower retains ownership 12 mont
Twelve Months	post receipt of initial assistance. (Note: borrowers counted in the 24-mo mark are to be rolle the 12-mo category; the two intervals are not mutually exclusive)
I MOIAG MINIMIS	Percent of borrowers assisted by the program in which the borrower retains ownership 12 n
	post receipt of initial assistance divided by the total number of households assisted by the
%	program 12 months prior to reporting period.
,	Number of borrowers assisted by the program in which borrower retains ownership 24 mon
Twenty-four Months	post receipt of initial assistance.
Thomas Tour Months	Percent of borrowers assisted by the program in which the borrower retains ownership 24 m
	post receipt of initial assistance divided by the total number of households assisted by the
%	program 24 months prior to reporting period.
	Number of borrowers assisted by the program that are unable to be verified by any available
Unreachable	lmeans.
Unreachable	means. Percent of borrowers assisted by the Program that are unable to be verified by any available.

Tennessee				
HFA Performance Data Reporting- Borrower Characteristics				
	QTD	Cumulative		
Unique Borrower Count Number of Unique Borrowers Receiving Assistance^	637	7211		
Number of Unique Borrowers Denied Assistance^^	110	1293		
Number of Unique Borrowers Withdrawn from Program^^^	35	682		
Number of Unique Borrowers in Process^^^^	20	N/A		
Total Number of Unique Borrower Applicants	802	9206		
Program Expenditures (\$)				
Total Assistance Provided to Date	15517334.81	123512915.1		
Total Spent on Administrative Support, Outreach, and Counseling	1359309.26	16624614.26		
Borrower Income (\$) Above \$90,000	In 000/	0.440/		
\$70,000- \$89,000	0.00% 0.78%	0.11% 1.07%		
\$50,000-\$69,000	3.77%	3.83%		
Below \$50,000	95.45%	94.99%		
Borrower Income as Percent of Area Median Income (AMI)				
Above 120%	1.10%	1.57%		
110%- 119%	0.47%	0.51%		
100%- 109%	1.26%	1.21%		
90%- 99%	1.73%	1.47%		
80%- 89%	1.88%	2.23%		
Below 80%	93.56%	93.01%		
Geographic Breakdown (by county)	T ₄	F4		
Anderson Bedford	1	51		
Benton	0	7		
Bledsoe	2	15		
Blount	9	74		
Bradley	10	89		
Campbell	3	17		
Cannon	0	9		
Carroll	0	16		
Carter	3	52		
Cheatham Chester	0	49		
Claiborne	3	33		
Clay	0	33 6		
Cocke	1	27		
Coffee	0	18		
Crockett	5	17		
Cumberland	4	23		
Davidson	88	1140		
Decatur DeKalb	1	6 16		
Dickson	2	59		
Dyer	2	26		
Fayette	7	43		
Fentress	1	15		
Franklin	3	19		
Gibson	2	39		
Giles	0	14		
Grainger	0	20		
Greene Grundy	2	35 11		
Hamblen	3	63		
Hamilton	36	472		
Hancock	2	5		
Hardeman	2	14		
Hardin	0	6		
Hawkins	4	38		
Haywood	0	12		
Henderson	0	8 14		
Henry Hickman	1	14		
Houston	0	4		

	Tennessee	
HFA Performance Data	Reporting- Borrower Character	Istics
	QTD	Cumulative
Humphreys	2	
Jackson	1	
Jefferson	3	
Johnson	0	
Knox	52	
Lauderdale	1	
Laurence	4	
Lewis	0	
Lincoln	2	
Loudon	5	
McMinn	4	
McNairy	3	
Macon	1	
Madison	6	
Marion	0	
Marshall	2	
Maury	5	
Meigs	1	
Monroe	1	
Montgomery	15	
Moore	0	
Morgan Obion	4	
Overton	1	
Perry	0	
Pickett	0	
Polk	0	
Putnam	3	
Rhea	3	
Roane	2	
Robertson	5	
Rutherford	39	
Scott	1	
Sequatchie	0	
Sevier	0	
Shelby	191	
Smith	0	
Stewart	10	
Sullivan Sumner	16	
Tipton	5	
Trousdale	1	
Unicoi	1	
Union	2	
Van Buren	0	
Warren	0	
Washington	7	
Wayne	2	
Weakley	3	
White	1	
Williamson	8	
Wilson	14	
page Disclosure Act (HMDA)	Pogrania	
Race	Borrower	
American Indian or Alaskan Native	2	
Asian	3	
Black or African American	304	
Native Hawaiian or other Pacific Islander	1	
White ¹	326	
Information not provided by borrower	1	
Ethnicity		
Hispanic or Latino	14	
Not Hispanic or Latino ²	623	

	Tennessee				
	HFA Performance Data Reporting- Borrower Characteristics				
		QTD	Cumulative		
	Information not provided by borrower	0	Outside 0		
	Sex				
	Male	239	2990		
	Female ³	395	4120		
	Information not provided by borrower	3	101		
		Co-Borrower4			
	Race				
	American Indian or Alaskan Native	1	1		
	Asian	1	8		
	Black or African American	28	320		
	Native Hawaiian or other Pacific Islander	0	2		
	White	75	926		
	Information not provided by borrower	18	401		
	Ethnicity	14			
	Hispanic or Latino	1	15		
	Not Hispanic or Latino Information not provided by borrower	122	1643 0		
		0	0		
	Sex Male	32	390		
	Female	74	944		
	Information not provided by borrower	17	324		
Hardship		17	524		
пагизнір		1400	F 40F		
	Unemployment ⁵ Underemployment	436 100	5495		
	Divorce	54			
	Medical Condition	0	0		
	Death	47	244		
	Other	0	0		
Current I	Loan to Value Ratio (LTV)	, and the second			
Juli Citt L	<100%	66.88%	70.73%		
	100%-109%	10.99%	11.36%		
	110%-120%	8.16%	7.04%		
	>120%	13.97%	10.87%		
Current C	Combined Loan to Value Ratio (CLTV)				
	<100%	64.84%	68.31%		
	100%-119%	20.09%	20.30%		
	120%-139%	9.58%	6.80%		
	140%-159%	2.83%	2.39%		
	>=160%	2.67%	2.20%		
Delinque	ncy Status (%)				
	Current	25.75%	28.79%		
	30+	4.24%	6.75%		
	60+	10.52%	8.54%		
	90+	59.50%	55.91%		
Househo	ld Size				
	1~	232	2343		
	2	170	1987		
	3	120	1294		
	4	60	920		
	5+	55	667		

^{*}The Geographic Breakdown, Hardship Information, HMDA fields as well as Median Household Size should be reported in whole number format. All other Borrower Characteristic fields should be reported as %

^^ln the second quarter, by mistake, we added the cumulative number of people who are receiving assistance, denied, withdrawn and number of unique borrowers in the second quarter instead of number of borrowers still in process during the second quarter. Therefore, the total number of unique borrowers was overestimated in the second quarter. For this reason, the current quarter's cumulative number of unique borrowers is less than the last quarter's cumulative number.

^{**}Since applications marked as denied or withdrawn in previous quarters may be reconsidered due to a change in borrower circumstances, some unique borrower counts may not sum in a quarter-over-quarter fashion.

[^]One borrower was reported as "receiving assistance" in the previous quarters while the borrower was rejected.

[^]One "rejected" borrower was reported as "receiving assistance" and 86 "rejected" borrowers were reported as "withdrawn" by mistake in the previous quarters.
^^57 "withdrawn" borrowers were reported as "rejected" in the previous quarters by mistake.

Tennes	see			
HFA Performance Data Reporting- Borrower Characteristics				
QTD Cumulative				

¹ Because one borrower was reported as "receiving assistance" in the previous quarters while the borrower was rejected, the number of borrowers who are "white" is different than the last quarter's cumulative plus this quarter.

² Because one borrower was reported as "receiving assistance" in the previous quarters while the borrower was rejected, the number of borrowers who are "hispanic" is different than the last quarter's cumulative plus this quarter.

³ Because one borrower was reported as "receiving assistance" in the previous quarters while the borrower was rejected, the number of borrowers who are "female" is different than the last quarter's cumulative plus this quarter.

⁴ Some borrowers who were receiving assistance were missing co-borrower information in the previous quarters' reporting. We found and updated this information in this quarter's report.

⁵ Because one borrower was reported as "receiving assistance" in the previous quarters while the borrower was rejected, the number of borrowers who are "unemployed" is different than the last quarter's cumulative plus this quarter.

[~] Because one borrower was rejected, the number of borrowers who are "1-person household" is different than the last quarter's cumulative plus this quarter.