



This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to the U.S. Department of the Treasury. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to the U.S. Department of the Treasury must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 45th day following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: June 2012

Tennessee

HFA Performance Data Reporting- Borrower Characteristics

		QTD	Cumulative
Unique Borrower Count			
	Number of Unique Borrowers Receiving Assistance~	711	3968
	Number of Unique Borrowers Denied Assistance^	107	809
	Number of Unique Borrowers Withdrawn from Program	60	447
	Number of Unique Borrowers in Process	629	N/A
	Total Number of Unique Borrower Applicants	1507	5853
Program Expenditures (\$)			
	Total Assistance Provided to Date	10685127.43	50324144.5
	Total Spent on Administrative Support, Outreach, and Counseling	1954170.2	9445269.92
Borrower Income (\$)			
	Above \$90,000	0.00%	0.03%
	\$70,000- \$89,000	0.84%	0.76%
	\$50,000- \$69,000	4.08%	3.38%
	Below \$50,000	95.08%	95.84%
Borrower Income as Percent of Area Median Income (AMI)			
	Above 120%	1.13%	1.06%
	110%- 119%	0.42%	0.35%
	100%- 109%	1.13%	0.71%
	90%- 99%	1.97%	1.34%
	80%- 89%	1.97%	2.04%
	Below 80%	93.39%	94.51%
Geographic Breakdown (by county)			
	Anderson	8	23
	Bedford	0	33
	Benton	1	5
	Bledsoe	4	7
	Blount	8	42
	Bradley	9	50
	Campbell	2	10
	Cannon	1	3
	Carroll	1	11
	Carter	7	26
	Cheatham	7	32
	Chester	0	2
	Claiborne	3	12
	Clay	0	4
	Cocke	3	13
	Coffee	0	8
	Crockett	1	8
	Cumberland	2	9
	Davidson	103	651
	Decatur	0	3
	DeKalb	0	8
	Dickson	7	39
	Dyer	4	16
	Fayette	3	16
	Fentress	2	9

Tennessee

HFA Performance Data Reporting- Borrower Characteristics

		QTD	Cumulative
	Franklin	5	9
	Gibson	3	24
	Giles	2	11
	Grainger	2	10
	Greene	3	23
	Grundy	0	6
	Hamblen	10	38
	Hamilton	52	294
	Hancock	0	0
	Hardeman	1	6
	Hardin	0	4
	Hawkins	4	17
	Haywood	1	10
	Henderson	0	6
	Henry	0	6
	Hickman	0	6
	Houston	0	4
	Humphreys	1	4
	Jackson	0	3
	Jefferson	9	37
	Johnson	1	7
	Knox	56	225
	Lake	0	1
	Lauderdale	1	8
	Lawrence	2	9
	Lewis	0	12
	Lincoln	1	8
	Loudon	3	14
	McMinn	3	26
	McNairy	3	15
	Macon	2	11
	Madison	5	40
	Marion	1	9
	Marshall	2	16
	Maury	10	44
	Meigs	1	5
	Monroe	3	9
	Montgomery	13	73
	Moore	0	0
	Morgan	0	1
	Obion	3	24
	Overton	1	6
	Perry	0	1
	Pickett	0	2
	Polk	0	3
	Putnam	4	22
	Rhea	4	17
	Roane	3	12

Tennessee

HFA Performance Data Reporting- Borrower Characteristics

	QTD	Cumulative
Robertson	7	48
Rutherford	37	275
Scott	3	10
Sequatchie	3	9
Sevier	10	29
Shelby	176	939
Smith	0	14
Stewart	0	6
Sullivan	16	57
Sumner	11	102
Tipton	5	38
Trousdale	0	1
Unicoi	1	7
Union	2	4
Van Buren	0	8
Warren	1	12
Washington	4	55
Wayne	0	3
Weakley	4	15
White	2	13
Williamson	14	63
Wilson	24	82

Home Mortgage Disclosure Act (HMDA)

<i>Borrower</i>		
Race		
American Indian or Alaskan Native	0	14
Asian	4	19
Black or African American	271	1508
Native Hawaiian or other Pacific Islander	2	8
White	428	2339
Information not provided by borrower	6	80
Ethnicity		
Hispanic or Latino	27	90
Not Hispanic or Latino	684	3878
Information not provided by borrower	0	0
Sex		
Male	309	1678
Female	400	2233
Information not provided by borrower	2	57
Co-Borrower		
Race		
American Indian or Alaskan Native	0	0
Asian	0	3
Black or African American	34	152
Native Hawaiian or other Pacific Islander	0	2
White	96	473
Information not provided by borrower	20	231
Ethnicity		

Tennessee			
HFA Performance Data Reporting- Borrower Characteristics			
		QTD	Cumulative
	Hispanic or Latino	3	11
	Not Hispanic or Latino	147	850
	Information not provided by borrower	0	0
Sex			
	Male	36	208
	Female	104	491
	Information not provided by borrower	10	162
Hardship^^			
	Unemployment	531	3266
	Underemployment	111	607
	Divorce	41	55
	Medical Condition	0	0
	Death	28	40
	Other	0	0
Current Loan to Value Ratio (LTV)			
	<100%	72.86%	70.99%
	100%-109%	10.27%	11.72%
	110%-120%	7.31%	7.89%
	>120%	9.56%	9.40%
Current Combined Loan to Value Ratio (CLTV)			
	<100%	69.34%	68.15%
	100%-119%	20.11%	21.57%
	120%-139%	6.19%	6.60%
	140%-159%	2.11%	1.84%
	>=160%	2.25%	1.84%
Delinquency Status (%)			
	Current	39.80%	32.51%
	30+	3.80%	6.12%
	60+	5.34%	7.41%
	90+	51.05%	53.96%
Household Size			
	1	244	1257
	2	194	1110
	3	120	729
	4	82	506
	5+	71	366

*The Geographic Breakdown, Hardship Information, HMDA fields as well as Median Household Size should be reported in whole number format.

All other Borrower Characteristic fields should be reported as %

**Since applications marked as denied or withdrawn in previous quarters may be reconsidered due to a change in borrower circumstances, some unique borrower counts may not sum in a quarter-over-quarter fashion.

Tennessee

HFA Performance Data Reporting- Borrower Characteristics

	QTD	Cumulative
--	-----	------------

~One borrower who was reported as receiving assistance in the previous quarters filed for bankruptcy before any payment was made, therefore the status was changed to rejected.

^Two borrowers who were denied in the previous quarters were reported as still in application process by mistake. One borrower was reported as receiving assistance and filed bankruptcy before any payment was made. Therefore, the cumulative number of borrowers does not match the previous quarter.

^^Hardship reason for 14 borrowers was reported as "unemployment" by mistake while they were "underemployed."

Tennessee			
HFA Performance Data Reporting- Program Performance Hardest Hit Fund Program			
		QTD	Cumulative
Program Intake/Evaluation			
<i>Approved</i>			
Number of Borrowers Receiving Assistance~		711	3968
% of Total Number of Applications		47.18%	67.79%
<i>Denied^</i>			
Number of Borrowers Denied		107	809
% of Total Number of Applications		7.10%	13.82%
<i>Withdrawn</i>			
Number of Borrowers Withdrawn		60	447
% of Total Number of Applications		3.98%	7.64%
<i>In Process</i>			
Number of Borrowers In Process		629	N/A
% of Total Number of Applications		41.74%	N/A
<i>Total</i>			
Total Number of Borrowers Applied		1507	5853
Number of Borrowers Participating in Other HFA HHF Programs or Program Components		0	0
Program Characteristics			
General Characteristics			
Median 1st Lien Housing Payment Before Assistance		825.14	814.855
Median 1st Lien Housing Payment After Assistance		0	0
Median 2nd Lien Housing Payment Before Assistance		0	0
Median 2nd Lien Housing Payment After Assistance		N/A	N/A
Median 1st Lien UPB Before Program Entry		94140.97	94305.085
Median 1st Lien UPB After Program Entry		N/A	N/A
Median 2nd Lien UPB Before Program Entry		0	0
Median 2nd Lien UPB After Program Entry		N/A	N/A
Median Principal Forgiveness ¹		0	0
Median Length of Time Borrower Receives Assistance		N/A	10
Median Assistance Amount		2777.61	13733.865
Assistance Characteristics			
Assistance Provided to Date		10685127.4	50324144.5
Total Lender/Servicer Assistance Amount		N/A	N/A
Borrowers Receiving Lender/Servicer Match (%)		N/A	N/A
Median Lender/Servicer Assistance per Borrower		N/A	N/A
Other Characteristics			
Median Length of Time from Initial Request to Assistance Granted		120	116
<i>Current</i>			
Number		283	1290
%		39.80%	32.51%
<i>Delinquent (30+)</i>			
Number		27	243

Tennessee			
HFA Performance Data Reporting- Program Performance Hardest Hit Fund Program			
		QTD	Cumulative
	%	3.80%	6.12%
<i>Delinquent (60+)</i>			
	Number	38	294
	%	5.34%	7.41%
<i>Delinquent (90+)</i>			
	Number	363	2141
	%	51.05%	53.96%
Program Outcomes			
	Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes)*	526	2035
Alternative Outcomes			
<i>Foreclosure Sale</i>			
	Number	13	46
	%	2.47%	2.26%
<i>Cancelled^^</i>			
	Number	3	12
	%	0.57%	0.59%
<i>Deed in Lieu</i>			
	Number	0	0
	%	0.00%	0.00%
<i>Short Sale^^^</i>			
	Number	2	7
	%	0.38%	0.34%
Program Completion/ Transition			
<i>Loan Modification Program</i>			
	Number	0	0
	%	0.00%	0.00%
<i>Re-employed/ Regain Appropriate Employment Level^^^^</i>			
	Number	41	87
	%	7.79%	4.28%
<i>Reinstatement/Current/Payoff**</i>			
	Number	467	1883
	%	88.78%	92.53%
<i>Short Sale</i>			
	Number	N/A	N/A
	%	N/A	N/A
<i>Deed in Lieu</i>			
	Number	N/A	N/A
	%	N/A	N/A
<i>Other - Borrower Still Owns Home</i>			
	Number	0	0
	%	0.00%	0.00%
Homeownership Retention²			
	Six Months Number	N/A	2644

Tennessee

HFA Performance Data Reporting- Program Performance Hardest Hit Fund Program

		QTD	Cumulative
	Six Months %	N/A	99.62%
	Twelve Months Number	N/A	1729
	Twelve Months %	N/A	97.96%
	Twenty-four Months Number	N/A	160
	Twenty-four Months %	N/A	94.67%
	Unreachable Number	N/A	0
	Unreachable %	N/A	0.00%

1. Includes second mortgage settlement

2. Borrower still owns home

~One borrower who was reported as receiving assistance in the previous quarters filed for bankruptcy before any payment was made, therefore the status was changed to rejected.

*Because of the changes explained in the following footnotes, the total number of borrowers no longer in the program is different than the sum of the current quarter and the previous quarter's cumulative.

^Two borrowers who were denied in the previous quarters were reported as still in application process by mistake. One borrower was reported as receiving assistance and filed bankruptcy before any payment was made. Therefore, the cumulative number of borrowers does not match the previous quarter.

^^We did not find out eight (8) borrowers whose assistance were previously cancelled in the previous quarters until currently. Therefore, they were not reported in the previous quarters.

^^^We just recently found out one short sale that happened in the previous quarter. Therefore, it was not reported in the previous quarters.

^^^^We just recently found out 46 borrowers who gained employment in the previous quarters. Therefore, they were not reported in the previous quarters.

**The current cumulative number is different than the sum of current quarter and last quarter's cumulative because of the files that were reworked due to payment changes, payment refunds, and or interruptions to payments due to bankruptcy, HAMP mods and DOJ.

Data Dictionary

HFA Performance Data Reporting- Borrower Characteristics

The Following Data Points Are To Be Reported In Aggregate For All Programs:

Unique Borrower Count		
	Number of Unique Borrowers Receiving Assistance	Total number of unique borrowers having received some form of assistance under any one of the HFA's programs. The number of borrowers represented in the other "Borrower Characteristics" fields should foot to this number.
	Number of Unique Borrowers Denied Assistance	Total number of unique borrowers not receiving assistance under any of the programs and not withdrawn
	Number of Unique Borrowers Withdrawn from Program	Total number of unique borrowers who do not receive assistance under any program because of voluntary withdrawal after approval or failure to complete application despite attempts by the HFA
	Number of Unique Borrowers in Process	Total number of unique borrowers who have not been decided for any program and are pending review. This should be reported in the QTD column only.
	Total Number of Unique Applicants	Total number of unique borrowers. This should be the total of the four above fields (using the QTD column for in process borrowers).
Program Expenditures		
	Total Assistance Provided to Date	Total amount of assistance provided to borrowers through HHF program(s)
	Total Spent on Administrative Support, Outreach, and Counseling	Total amount spent on administrative expenses to support the program(s)
Borrower Income		
	All Categories	At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand.
Borrower Income as Percent of Area Median Income (AMI)		
	All Categories	At the time of assistance, borrower's annual income as a percentage of area median income.
Geographic Breakdown (by County)		
	All Categories	Number of aggregate borrowers assisted in each county listed.
Home Mortgage Disclosure Act (HMDA)		
	Borrower	
	Race	
	All Categories	All totals for the aggregate number of borrowers assisted.
	Ethnicity	
	All Categories	All totals for the aggregate number of borrowers assisted.
	Sex	
	All Categories	All totals for the aggregate number of borrowers assisted.
	Co-Borrower	
	Race	
	All Categories	All totals for the aggregate number of borrowers assisted.
	Ethnicity	
	All Categories	All totals for the aggregate number of borrowers assisted.
	Sex	
	All Categories	All totals for the aggregate number of borrowers assisted.
Hardship		
	All Categories	All totals for the aggregate number of borrowers assisted.
Current Loan to Value Ratio (LTV)		
	All Categories	Market loan to value ratio calculated using the unpaid principal balance at the time of assistance divided by the most current valuation at the time of assistance.
Current Combined Loan to Value Ratio (CLTV)		
	All Categories	Market combined loan to value ratio calculated using the unpaid principal balance for all first and junior liens at the time of assistance divided by the most current valuation at the time of assistance.
Delinquency Status (%)		
	All Categories	Delinquency status at the time of assistance.
Household Size		
	All Categories	Household size at the time of assistance.
HFA Performance Data Reporting- Program Performance		
The Following Data Points Are To Be Reported In Aggregate For All Programs		
Program Intake/Evaluation		
	<i>Approved</i>	
	Number of Borrowers Receiving Assistance	The total number of borrowers receiving assistance for the specific program
	% of Total Number of Applications	Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program.
	<i>Denied</i>	
	Number of Borrowers Denied	The total number of borrowers denied for assistance for the specific program. A borrower that has provided the necessary information for consideration for program assistance, but is not approved for this assistance.
	% of Total Number of Applications	Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who have applied for the specific program.
	<i>Withdrawn</i>	
	Number of Borrowers Withdrawn	The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application.
	% of Total Number of Applications	Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who have applied for the specific program.
	<i>In Process</i>	
	Number of Borrowers In Process	The total number of borrowers who have applied for assistance from the specific program that have not been decided and are pending review. This should be reported in the QTD column only.
	% of Total Number of Applications	Total number of borrowers who have applied for assistance from the specific program that have not been decided and are pending review divided by the total number of borrowers who have applied for the specific program.
	<i>Total</i>	
	Total Number of Borrowers Applied	Total number of borrowers who have applied for the specific program (approved, denied, withdrawn and QTD in process).
	Number of Borrowers Participating in Other HFA HHF Programs or Program Components	Number of households participating in other HFA sponsored HHF programs or other HHF program components (e.g. funded borrowers only).

Data Dictionary

HFA Performance Data Reporting- Borrower Characteristics

The Following Data Points Are To Be Reported In Aggregate For All Programs:

Program Characteristics

General Characteristics

Median 1st Lien Housing Payment Before Assistance	Median first lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their first lien before receiving assistance.
Median 1st Lien Housing Payment After Assistance	Median first lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual first lien payment less HFA contribution.
Median 2nd Lien Housing Payment Before Assistance	Median second lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their second lien before receiving assistance.
Median 2nd Lien Housing Payment After Assistance	Median second lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual second lien payment less HFA contribution.
Median 1st Lien UPB Before Program Entry	Median principal balance of all applicants approved for assistance prior to receiving assistance.
Median 1st Lien UPB After Program Entry	Median principal balance of all applicants approved for assistance after receiving assistance.
Median 2nd Lien UPB Before Program Entry	Median second lien principal balance of all applicants approved for assistance prior to receiving assistance.
Median 2nd Lien UPB After Program Entry	Median second lien principal balance of all applicants approved for assistance after receiving assistance.
Median Principal Forgiveness	Median amount of principal forgiveness granted (\$). This should only include extinguished fees in the event that those fees have been capitalized. *Includes second lien extinguishment
Median Length of Time Borrower Receives Assistance	Median length of time a borrower receives on-going assistance (e.g., unemployment programs). Please report in months (round up to closest integer). This only need be reported in the cumulative column.
Median Assistance Amount	Median amount of assistance (\$).

Assistance Characteristics

Assistance Provided	assistance).
Total Lender/Service Assistance Amount	Total amount of aggregate assistance provided by the lenders / servicers (does not include HFA assistance). Lender waiving fees and / or forbearance does not count towards lender / servicer assistance.
Borrowers Receiving Lender/Service Match (%)	Percent of borrowers receiving lender/servicer match out of the total number of assisted applicants.
Median Lender/Service Assistance per Borrower	Median lender/servicer matching amount (for borrowers receiving matching)

Other Characteristics

Median Length of Time from Initial Request to Assistance Granted	Median length of time from initial contact with borrower (general eligibility determination) to granted assistance. Please report in days (round up to closest integer).
<i>Current</i>	
Number	Number of households current at the time assistance is received.
%	Percent of current households divided by the total number of approved applicants.
<i>Delinquent (30+)</i>	
Number	Number of households 30+ days delinquent but less than 60 days delinquent at the time assistance is received.
%	Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants.
<i>Delinquent (60+)</i>	
Number	Number of households 60+ days delinquent but less than 90 days delinquent at the time assistance is received.
%	number of approved applicants.
<i>Delinquent (90+)</i>	
Number	Number of households 90+ Days delinquent at the time assistance is received.
%	Percent of 90+ days delinquent households divided by the total number of approved applicants.

Program Outcomes

Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome)	Number of households who are not longer in the HFA program and reach an alternative outcome or program completion/transition.
---	---

Alternative Outcomes

<i>Foreclosure Sale</i>	
Number	Number of households transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program.
%	Percent of transitioned households that resulted in foreclosure.
<i>Cancelled</i>	
Number	Number of borrowers who were approved and funded , then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition.
%	Percent of transitioned households that were cancelled from the program.
<i>Deed in Lieu</i>	
Number	Number of households transitioned out of the HHF program into a deed in lieu as an alternative outcome of the program.
%	Percent of transitioned households that resulted in deed in lieu.
<i>Short Sale</i>	
Number	Number of households transitioned out of the HHF program into a short sale as an alternative outcome of the program.
%	Percent of transitioned households that resulted in short sale.

Program Completion/ Transition

<i>Loan Modification Program</i>	
Number	Number of households that transitioned into a loan modification program (such as the Making Home Affordable Program)
%	Percent of transitioned households entering a loan modification program.
<i>Re-employed/ Regain Appropriate Employment Level</i>	
Number	Number of households transitioned out of the program due to regaining employment and/or appropriate levels of employment.

Data Dictionary

HFA Performance Data Reporting- Borrower Characteristics

The Following Data Points Are To Be Reported In Aggregate For All Programs:

	%	Percent of transitioned households that resulted in re-employment or regained employment levels.
<i>Reinstatement/Current/Payoff</i>		
Number		Number of households transitioned out of the program due to reinstating/bringing loan current or paying off their mortgage loan.
	%	Percent of transitioned households that resulted in reinstatement/current or payoff.
<i>Short Sale</i>		
Number		Number of households transitioned out of the HHF program into a short sale as the desired outcome of the program.
	%	Percent of transitioned households that resulted in short sale.
<i>Deed in Lieu</i>		
Number		Number of households transitioned out of the HHF program into a deed in lieu as the desired outcome of the program.
	%	Percent of transitioned households that resulted in a deed in lieu
<i>Other - Borrower Still Owns Home</i>		
Number		Number of households transitioned out of the HHF program not falling into one of the transition categories above, but still maintaining ownership of the home.
	%	Percent of transitioned households in this category
Homeownership Retention¹		
	Six Months	Number of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance. (Note: borrowers counted in the 12-mo mark are to be rolled into the 6-mo category; the two intervals are not mutually exclusive)
	%	Percent of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance divided by the total number of households assisted by the program 6 months prior to reporting period.
	Twelve Months	Number of households assisted by the program in which borrower retains ownership 12 months post receipt of initial assistance. (Note: borrowers counted in the 24-mo mark are to be rolled into the 12-mo category; the two intervals are not mutually exclusive)
	%	Percent of households assisted by the program in which the borrower retains ownership 12 months post receipt of initial assistance divided by the total number of households assisted by the program 12 months prior to reporting period.
	Twenty-four Months	Number of households assisted by the program in which borrower retains ownership 24 months post receipt of initial assistance.
	%	Percent of households assisted by the program in which the borrower retains ownership 24 months post receipt of initial assistance divided by the total number of households assisted by the program 24 months prior to reporting period.
	Unreachable	Number of homes assisted by the program that are unable to be verified by any means.
	%	Percent of homes assisted by the Program that are unable to be verified by any means.

1. Borrower still owns home

* Information should reflect quarterly activity (e.g., borrowers assisted during the reporting quarter)